WEBINAR ON

Consulting Engineers Association of India

PROJECT FINANCING

8th August 2023 at 4:00 pm

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Speaker Mr Subhendu Moitra



Opening Remarks R S Sharma President. CEAI



Eastern & North Eastern Region

Moderator Sourav Daspatnaik Chairperson Eastern & North Eastern Region

Subhendu Moitra has over 33 years of leadership experience across Infrastructure Finance/Advisory, Investment Banking, Project Finance, Resolution of Stressed Assets, Government Advisory, M&A, and Development Banking, across sectors. He is currently an Independent Advisor and Founder Director of M/S Coeus Advisors Pvt Ltd, an Investment Banking Advisory company. Till September 2022 he was working as Chief Credit Officer of IIFCL, an entity of Govt of India for promotion and funding of Infrastructure Projects. He was also member in the Board of IIFCL Projects Ltd, a company engaged in Project Advisory and Infrastructure Consultancy. Earlier he also worked as MD & CEO of a Special Situation Fund/ ARC owned by Indian Banks & FIs; as also Senior Vice President & Regional Head of SBI Capital Markets Ltd (SBICAP), a premier Investment Bank of India belonging to State Bank of India Group. For more than 14 years he worked for leading Bank and Development Financial Institution (DFI). He is an Engineer with MBA and CAIIB.

Webinar coverage: Project finance is a way of financing large-scale projects that are usually complex, long-term and involve multiple stakeholders. Project finance involves creating a separate legal entity, called a special purpose vehicle (SPV), that owns and operates the project and contracts with various parties to deliver the project's objectives. Project finance reduces the risk for the sponsors and lenders, as they have limited or no recourse to the SPV's assets in case of default.

Project cost is an important aspect of project finance, as it determines the feasibility and profitability of the project. Project cost includes all the expenses incurred to plan, design, construct, operate and maintain the project. Project cost can be classified into capital cost and operating cost. Capital cost is the initial investment required to build the project, such as land acquisition, equipment purchase, engineering and construction. Operating cost is the recurring expenditure required to run the project, such as fuel, labour, maintenance and taxes.

Engineers have a vital role in project finance, as they have to prepare technical and economic reports that evaluate the viability of the project. These reports include technical feasibility study (TFS), techno-economic viability study (TEV) and detailed project report (DPR). TFS assesses the technical aspects of the project, such as design specifications, site conditions, environmental impact and regulatory compliance. TEV assesses the economic aspects of the project, such as market demand, revenue projections, cost estimates and financial analysis. DPR consolidates the findings of TFS and TEV and provides a comprehensive plan for the implementation of the project.